

Pull Conversation™

The Quickest Way to Sustained Results

Pull

Overview

□ □ □ The quality of your organization is as good as the quality of the conversations that take place within it. People with a Pull orientation in conversation make smarter decisions and produce greater results. Those with a Push orientation leave a trail of mistakes, misunderstandings and mistrust in their wake. ***Pull Conversation*** is a quantum form of communication that quickly uncovers the underlying reality to reveal the decisions that produce dynamic results.

Benefit to You

The training methodology of ***Pull Conversation*** is simple yet powerful. Participants are trained in ***Pull Conversation*** and then they use those skills to resolve their own, real-world issues. The program is a customized blend of experiential training and practice simulators designed to:



- Reduce mistakes, wasted time and effort
- Create a better working environment
- Build trust and cohesiveness
- Catalyze collaboration
- Increase productivity and improve performance
- Generate an environment of innovation
- Improve customer satisfaction
- Develop better relationships among internal customers
- Enhance personal relationships with whole-life application

The typical executive spends 50 to 95 per cent of their time in conversation - either face-to-face, in meetings, on the telephone or through email. If engaging in conversation is the activity you do the most of in your day, think about the return on investing that will come from improving those skills. ***Pull Conversation*** is a program designed for anyone who needs to produce better results and get more from their time.

APPLICATIONS

COACHING

ENGAGEMENT

CHANGE

INFLUENCE

WELLNESS

CONFLICT
RESOLUTION

HOW TO DELIVER
BAD NEWS

SALES

CUSTOMER
SERVICE

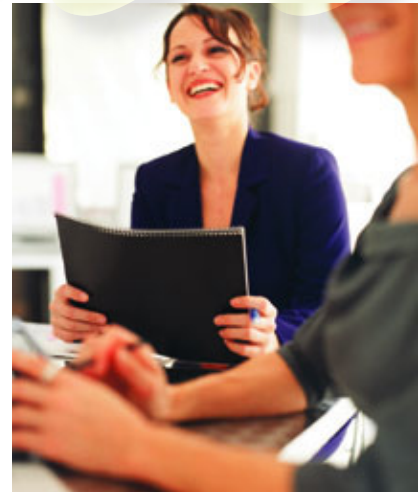
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When to Use the Pull Conversation:

This program is suitable if you need to:

- Elicit feedback from key stakeholders
- Gain support for new initiatives and directions
- Increase employee loyalty
- Solve a substantive issue
- Address "problem behaviors"
- Improve trust



What Participants Will Learn:

- How to make yourself understood quickly
- How to get a quick, accurate read on what someone is trying to say
- The Skills of Attraction that draw out peoples' richest data
- How to get the Context that Unlocks Another's Meaning and enables you to accurately interpret their words and behaviours
- The Quickest Way to Get to Sustained Results
- How to Overcome Emotional Resistance
- How to Identify the Common Ground that resolves outstanding differences
- How to solve real-world, real-time substantive issues with Pull Conversation

Learn more about Pull Conversation:

Please contact us at Juice for complete details. We will work with you to select the most effective blend of services designed to ensure you achieve targeted and sustainable results.



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